

| Zone 1, Lt. Gov.                     | Maximum | Barnegat | Brick  | Freehold | Freehold | Freehold | Howell | S. Toms | Township | Wild-  | Zone           |
|--------------------------------------|---------|----------|--------|----------|----------|----------|--------|---------|----------|--------|----------------|
| Carole Robinson                      | Credits |          |        |          | Noon     | Sunrise  |        | River   | Lower    | woods  | Data           |
| <b>OI Club number</b>                |         | 27-208   | 27-205 | 27-035   | 27-033   | 27-030   | 27-051 | 27-207  | 27-139   | 27-160 |                |
| <b>1* Membership</b>                 | 300 per | 900      |        |          | 600      | 600      |        |         |          |        |                |
| b. Honor/Dist Bonus                  |         |          |        |          |          |          |        |         |          |        |                |
| c. Member award                      |         |          |        |          |          |          |        |         |          |        |                |
| d. Retention                         |         |          |        |          |          |          |        |         |          |        |                |
| <b>2 Honor / Dist. Honor</b>         |         |          |        |          |          |          |        |         |          |        |                |
| <b>3 Now Program</b>                 |         |          |        |          |          |          |        |         |          |        |                |
| Now Bonus                            |         |          |        |          |          |          |        |         |          |        |                |
| <b>4. PGI</b>                        |         |          |        |          |          |          |        |         |          |        |                |
| <b>5** Club Building</b>             | 5,000   |          |        |          |          |          |        |         |          |        |                |
| New Club Bonus                       |         |          |        |          |          |          |        |         |          |        |                |
| <b>6. NC Partnership</b>             |         |          |        |          |          |          |        |         |          |        |                |
| 1. Retention 9-31-08                 | 3,000   |          |        |          |          |          |        |         |          |        |                |
| 2. Retention 9-31-09                 | 2,000   |          |        |          |          |          |        |         |          |        |                |
| 3. Retention 9-31-10                 | 1,000   |          |        |          |          |          |        |         |          |        |                |
| <b>7 Website</b>                     |         |          |        |          |          |          |        |         |          |        |                |
| <b>Growth Sub-total</b>              |         | 900      | 0      | 0        | 600      | 600      | 0      | 0       | 0        | 0      |                |
| <b>Activities</b>                    |         |          |        |          |          |          |        |         |          |        |                |
| <b>8* Service</b>                    |         |          |        |          | 5,000    |          | 1,100  |         |          |        |                |
| Filing YACS reort                    | 1,600   |          |        |          | 1,200    |          | 800    |         |          |        |                |
| Bonus                                | 1,600   |          |        |          | 1,200    |          | 400    |         |          |        |                |
| <b>9 CPA Books</b>                   |         |          |        |          |          |          |        |         |          |        |                |
| Bonus                                | 500     |          |        |          |          |          |        |         |          |        |                |
| <b>10 Youth Club Building</b>        |         |          |        |          |          |          |        |         |          |        |                |
| b YCB Bonus                          |         |          |        |          |          |          |        |         |          |        |                |
| c YC support                         |         |          |        |          |          |          |        |         |          |        |                |
| <b>11 OI Foundation</b>              |         |          |        |          |          |          |        |         |          |        |                |
| Foundation Bonus                     |         |          |        |          |          |          |        |         |          |        |                |
| <b>12 Scrap Books</b>                |         |          |        |          |          |          |        |         |          |        |                |
| <b>Activities Sub-Total</b>          |         | 0        | 0      | 0        | 7,400    | 0        | 2,300  | 0       | 0        | 0      |                |
| <b>Administration</b>                |         |          |        |          |          |          |        |         |          |        |                |
| <b>13* Club Reports</b>              |         |          |        |          |          |          |        |         |          |        |                |
| Officer Elect 10-10-11               | 600     | 600      |        | 600      | 600      |          |        |         |          |        |                |
| Pres. Pride 10-10-11                 | 600     |          |        |          |          |          |        |         |          |        |                |
| Bonus                                | 800     | 400      |        |          | 400      |          |        |         |          |        |                |
| <b>14* Financial Obligations</b>     |         |          |        |          |          |          |        |         |          |        |                |
| OI Dues                              | 2,000   | 1,500    | 1,500  | 1,500    | 1,500    | 1,500    | 1,500  | 500     | 1,500    | 1,500  |                |
| District Dues                        | 1,000   | 1,000    | 1,000  | 1,000    | 1,000    | 1,000    | 1,000  |         | 1,000    | 500    |                |
| On time Bonus                        | 600     | 500      | 500    | 500      | 500      | 400      | 500    |         | 200      | 300    |                |
| <b>15* District Meetings</b>         |         |          |        |          |          |          |        |         |          |        |                |
| CAC 1 & 2 meetings                   |         |          |        |          |          |          |        |         |          |        |                |
| 1st Quarter Board                    |         |          |        |          |          | 200      |        |         |          |        |                |
| 2nd Quarter Board                    |         |          |        |          |          |          |        |         |          |        |                |
| 3rd Quarter Board                    |         | 500      | 500    | 1,000    |          | 200      |        |         |          |        |                |
| 1st quarter Zone                     |         |          |        |          |          |          |        |         |          |        |                |
| 2nd quarter Zone                     |         |          |        |          |          |          |        |         |          |        |                |
| 3rd Quarter Zone                     |         |          | 400    | 2,000    | 1,800    | 400      |        |         |          |        |                |
| 4th Quarter Zone                     |         |          |        |          |          |          |        |         |          |        |                |
| District Convention                  |         |          |        |          |          |          |        |         |          |        |                |
| OI Convention                        |         |          |        |          |          |          |        |         |          |        |                |
| <b>16 Visitation</b>                 |         |          |        |          | 200      |          |        |         |          |        |                |
| <b>17 Club Bulletin</b>              | 2,400   |          |        | 400      | 1,800    |          |        |         |          |        |                |
| <b>18* LM/PRA/PC/OOTYA</b>           |         |          |        |          |          |          |        |         |          |        |                |
| <b>Administration Sub-Total</b>      |         | 4,500    | 3,900  | 7,000    | 7,800    | 3,700    | 3,000  | 500     | 2,700    | 2,300  | Lt. Gov. 5,244 |
| <b>Grand Total</b>                   |         | 5,400    | 3,900  | 7,000    | 15,800   | 4,300    | 5,300  | 500     | 2,700    | 2,300  | Total 47,200   |
| 10-1-10 Membership                   |         | 24       | 11     | 27       | 46       | 82       | 40     | 26      | 32       | 23     | 311            |
| Current Membership                   |         | 23       | 9      | 23       | 41       | 73       | 36     | 26      | 32       | 22     | 285            |
| <b>Net Gain / Loss</b>               |         | -1       | -2     | -4       | -5       | -9       | -4     | 0       | 0        | -1     | -26            |
| <b>Honor Club Goal*</b>              |         | 5        | 2      | 5        | 9        | 16       | 8      | 5       | 6        | 5      |                |
| <b>Distinguished Goal (Alt. B)**</b> |         |          |        |          |          |          |        |         |          |        |                |

| Zone 2, Lt. Gov.<br>Scott Pinheiro   | Maximum Credits | Allentown    | Belleville   | Bergen-field | Clifton      | Emmaus       | Hills-borough | Kearny       | Kinnelon-Butler | Monroe-S. Brunswick |          |      | Zone Data     |
|--------------------------------------|-----------------|--------------|--------------|--------------|--------------|--------------|---------------|--------------|-----------------|---------------------|----------|------|---------------|
| OI Club number                       |                 | 02-000       | 27-006       | 27-008       | 27-020       | 02-105       | 02-004        | 27-065       | 27-066          | 02-371              |          |      |               |
| 1* Membership                        | 300 per         | 300          |              | 300          |              |              |               |              |                 |                     |          |      |               |
| b. Honor/Dist Bonus                  |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| c. Member award                      |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| d. Retention                         |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 2 Honor / Dist. Honor                |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 3 Now Program                        |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| Now Bonus                            |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 4. PGI                               |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 5** Club Building                    | 5000            |              |              |              |              |              |               |              |                 |                     |          |      |               |
| New Club Bonus                       |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 6. NC Partnership                    |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 1. Retention 9-31-08                 | 3,000           |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 2. Retention 9-31-09                 | 2,000           |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 3. Retention 9-31-10                 | 1,000           |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 7 Website                            |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| <b>Growth Sub-total</b>              |                 | <b>300</b>   | <b>0</b>     | <b>300</b>   | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>        | <b>0</b>            | <b>0</b> |      |               |
| <b>Activities</b>                    |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 8* Service                           |                 | 1,500        |              |              |              |              |               |              |                 |                     |          |      |               |
| Filing YACS reort                    | 1,600           | 1,200        |              |              |              |              |               |              |                 |                     |          |      |               |
| Bonus                                | 1,600           | 400          |              |              |              |              |               |              |                 |                     |          |      |               |
| 9 CPA Books                          |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| Bonus                                | 500             |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 10 Youth Club Building               |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| b YCB Bonus                          |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| c YC support                         |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 11 OI Foundation                     |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| Foundation Bonus                     |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 12 Scrap Books                       |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| <b>Activities Sub-Total</b>          |                 | <b>3,100</b> | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>      | <b>0</b>     | <b>0</b>        | <b>0</b>            | <b>0</b> |      |               |
| <b>Administration</b>                |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 13* Club Reports                     |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| Officer Elect 10-10-11               | 600             | 600          |              |              |              |              |               | 600          | 600             |                     |          |      |               |
| Pres. Pride 10-10-11                 | 600             |              |              |              |              |              |               |              |                 |                     |          |      |               |
| Bonus                                | 800             | 400          |              |              |              |              |               | 400          | 400             |                     |          |      |               |
| 14* Financial Obligations            |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| OI Dues                              | 2,000           | 1,500        | 1,500        | 1,500        | 1,500        | 1,500        | 1,000         | 1,500        | 1,500           | 1,000               |          |      |               |
| District Dues                        | 1,000           | 1,000        | 500          | 1,000        | 1,000        | 1,000        |               | 1,000        | 500             | 500                 |          |      |               |
| On time Bonus                        | 600             | 200          | 200          | 400          | 400          | 500          | 100           | 500          | 300             |                     |          |      |               |
| 15* District Meetings                |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| CAC 1 & 2 meetings                   |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 1st Quarter Board                    |                 | 700          |              |              |              |              |               |              |                 |                     |          |      |               |
| 2nd Quarter Board                    |                 |              |              |              |              |              |               |              |                 | 200                 |          |      |               |
| 3rd Quarter Board                    |                 |              |              | 200          |              |              |               |              |                 |                     |          |      |               |
| 1st quarter Zone                     |                 | 1,000        |              |              |              |              |               |              |                 |                     |          |      |               |
| 2nd quarter Zone                     |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 3rd Quarter Zone                     |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 4th Quarter Zone                     |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| District Convention                  |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| OI Convention                        |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 16 Visitation                        |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 17 Club Bulletin                     | 2,400           |              |              |              |              |              |               |              |                 |                     |          |      |               |
| 18* LM/PRA/PC/OOTYA                  |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |
| <b>Administration Sub-Total</b>      |                 | <b>5,400</b> | <b>2,200</b> | <b>3,100</b> | <b>2,900</b> | <b>3,000</b> | <b>1,100</b>  | <b>4,000</b> | <b>3,300</b>    | <b>1,700</b>        |          | SEE  |               |
| <b>Grand Total</b>                   |                 | <b>8,800</b> | <b>2,200</b> | <b>3,400</b> | <b>2,900</b> | <b>3,000</b> | <b>1,100</b>  | <b>4,000</b> | <b>3,300</b>    | <b>1,700</b>        |          | NEXT | <b>30,400</b> |
| 10-01-09 Membership                  | -10 Member      | 7            | 19           | 22           | 19           | 15           | 14            | 46           | 21              | 23                  |          | PAGE | <b>186</b>    |
| Current Membership                   |                 | 8            | 15           | 22           | 16           | 15           | 11            | 46           | 21              | 14                  |          |      | <b>168</b>    |
| <b>Net Gain / Loss</b>               |                 | <b>1</b>     | <b>-4</b>    | <b>0</b>     | <b>-3</b>    | <b>0</b>     | <b>-3</b>     | <b>0</b>     | <b>0</b>        | <b>-9</b>           |          |      | <b>-18</b>    |
| <b>Honor Club Goal*</b>              |                 | 1            | 4            | 4            | 4            | 3            | 3             | 9            | 4               | 5                   |          |      |               |
| <b>Distinguished Goal (Alt. B)**</b> |                 |              |              |              |              |              |               |              |                 |                     |          |      |               |

| Zone 2, Lt. Gov.                | Maximum | N. Plain-    | Passic       | Strouds-     | Watchung     | Westfield    | W. Hudson-   |          |          |               |                 | Zone          |
|---------------------------------|---------|--------------|--------------|--------------|--------------|--------------|--------------|----------|----------|---------------|-----------------|---------------|
| Scott Pinheiro                  | Credits | field        |              | burg         |              |              | S. Bergen    |          |          |               |                 | Data          |
| OI Club Number                  |         | 27-089       | 27-105       | 02-295       | 27-150       | 27-153       | 27155        |          |          |               |                 |               |
| 1* Membership                   | 300 per | 1,200        | 900          |              | 300          |              |              |          |          |               |                 | previous page |
| b. Honor/Dist Bonus             |         |              |              |              |              |              |              |          |          |               |                 |               |
| c. Member award                 |         |              |              |              |              |              |              |          |          |               |                 |               |
| d. Retention                    |         |              |              |              |              |              |              |          |          |               |                 |               |
| 2 Honor / Dist. Honor           |         |              |              |              |              |              |              |          |          |               |                 |               |
| 3 Now Program                   |         |              |              |              |              |              |              |          |          |               |                 |               |
| Now Bonus                       |         |              |              |              |              |              |              |          |          |               |                 |               |
| 4. PGI                          |         |              |              |              |              |              |              |          |          |               |                 |               |
| 5** Club Building               | 5,000   |              |              |              |              |              |              |          |          |               |                 |               |
| New Club Bonus                  |         |              |              |              |              |              |              |          |          |               |                 |               |
| 6. NC Partnership               |         |              |              |              |              |              |              |          |          |               |                 |               |
| 1. Retention 9-31-08            | 3,000   |              |              |              |              |              |              |          |          |               |                 |               |
| 2. Retention 9-31-09            | 2,000   |              |              |              |              |              |              |          |          |               |                 |               |
| 3. Retention 9-31-10            | 1,000   |              |              |              |              |              |              |          |          |               |                 |               |
| 7 Website                       |         |              |              |              |              |              |              |          |          |               |                 |               |
| <b>Growth Sub-total</b>         |         | <b>1,200</b> | <b>900</b>   | <b>0</b>     | <b>300</b>   | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b> | <b>0</b>      |                 |               |
| <b>Activities</b>               |         |              |              |              |              |              |              |          |          |               |                 |               |
| 8* Service                      |         |              |              | 500          |              |              | 2,250        |          |          |               |                 |               |
| Filing YACS reort               | 1,600   |              |              | 800          |              |              | 400          |          |          |               |                 |               |
| Bonus                           | 1,600   |              |              | 400          |              |              |              |          |          |               |                 |               |
| 9 CPA Books                     |         |              |              |              |              |              |              |          |          |               |                 |               |
| Bonus                           | 500     |              |              |              |              |              |              |          |          |               |                 |               |
| 10 Youth Club Building          |         |              |              |              |              |              |              |          |          |               |                 |               |
| b YCB Bonus                     |         |              |              |              |              |              |              |          |          |               |                 |               |
| c YC support                    |         |              |              |              |              |              |              |          |          |               |                 |               |
| 11 OI Foundation                |         |              |              |              |              |              |              |          |          |               |                 |               |
| Foundation Bonus                |         |              |              |              |              |              |              |          |          |               |                 |               |
| 12 Scrap Books                  |         |              |              |              |              |              |              |          |          |               |                 |               |
| <b>Activities Sub-Total</b>     |         | <b>0</b>     | <b>0</b>     | <b>1,700</b> | <b>0</b>     | <b>0</b>     | <b>2,650</b> | <b>0</b> | <b>0</b> | <b>0</b>      |                 |               |
| <b>Administration</b>           |         |              |              |              |              |              |              |          |          |               |                 |               |
| 13* Club Reports                |         |              |              |              |              |              |              |          |          |               |                 |               |
| Officer Elect 10-10-11          | 600     | 600          | 600          |              |              |              | 600          |          |          |               |                 |               |
| Pres. Pride 10-10-11            | 600     |              |              |              |              |              |              |          |          |               |                 |               |
| Bonus                           | 800     | 400          | 400          |              |              |              | 400          |          |          |               |                 |               |
| 14* Financial Obligations       |         |              |              |              |              |              |              |          |          |               |                 |               |
| OI Dues                         | 2,000   | 1,500        | 1,500        | 1,500        | 1,500        | 1,000        | 1,500        |          |          |               |                 |               |
| District Dues                   | 1,000   | 1,000        | 500          | 1,000        | 1,000        |              | 1,000        |          |          |               |                 |               |
| On time Bonus                   | 600     | 400          | 300          | 500          | 300          | 200          | 400          |          |          |               |                 |               |
| 15* District Meetings           |         |              |              |              |              |              |              |          |          |               |                 |               |
| CAC 1 & 2 meetings              |         |              |              |              |              |              |              |          |          |               |                 |               |
| 1st Quarter Board               |         | 500          |              |              |              |              |              |          |          |               |                 |               |
| 2nd Quarter Board               |         |              |              |              |              |              |              |          |          |               |                 |               |
| 3rd Quarter Board               |         | 500          |              |              | 500          |              |              |          |          |               |                 |               |
| 1st quarter Zone                |         |              |              | 250          |              |              |              |          |          |               |                 |               |
| 2nd quarter Zone                |         |              |              |              |              |              |              |          |          |               |                 |               |
| 3rd Quarter Zone                |         |              |              |              |              |              |              |          |          |               |                 |               |
| 4th Quarter Zone                |         |              |              |              |              |              |              |          |          |               |                 |               |
| District Convention             |         |              |              |              |              |              |              |          |          |               |                 |               |
| OI Convention                   |         |              |              |              |              |              |              |          |          |               |                 |               |
| 16 Visitation                   |         |              |              |              |              |              |              |          |          |               |                 |               |
| 17 Club Bulletin                | 2,400   |              |              |              |              |              | 1,800        |          |          |               |                 |               |
| 18* LM/PRA/PC/OOTYA             |         |              |              |              |              |              |              |          |          |               |                 |               |
| <b>Administration Sub-Total</b> |         | <b>4,900</b> | <b>3,300</b> | <b>3,250</b> | <b>3,300</b> | <b>1,200</b> | <b>5,700</b> | <b>0</b> | <b>0</b> | <b>0</b>      | <b>Lt. Gov.</b> | <b>3,920</b>  |
| <b>Grand Total</b>              |         | <b>6,100</b> | <b>4,200</b> | <b>4,950</b> | <b>3,600</b> | <b>1,200</b> | <b>8,350</b> | <b>0</b> | <b>0</b> | <b>30,400</b> | <b>Total</b>    | <b>58,800</b> |
| 10-1-10 Membership              |         | 18           | 60           | 15           | 19           | 49           | 15           |          |          |               | 186             | 362           |
| Current Membership              |         | 20           | 56           | 14           | 20           | 49           | 15           |          |          |               | 168             | 342           |
| <b>Net Gain / Loss</b>          |         | <b>2</b>     | <b>-4</b>    | <b>-1</b>    | <b>1</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b> | <b>-18</b>    |                 | <b>-20</b>    |
| Honor Club Goal*                |         | 4            | 12           | 3            | 4            | 10           | 3            |          |          |               |                 |               |
| Distinguished Goal (Alt. B)**   |         |              |              |              |              |              |              |          |          |               |                 |               |

| Zone 3, Lt. Gov.                     | Maximum | Chester-     | Goshen       | Havertown     | Brookhaven   | Marple-      | Ridley-      | Rosemont     | Rosetree-     | West      | Wilming-   | Zone          |
|--------------------------------------|---------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|---------------|-----------|------------|---------------|
| Gene Riorden                         | Credits | S. Chester   |              |               | Lower Delco  | Newtown      | Interboro    |              | Media         | Chester   | ton        | Data          |
| OI Club Number                       |         | 02-271       | 02-316       | 02-140        | 02-300       | 02-190       | 02-363       | 02-261       | 02-263        | 02-315    | 02-335     |               |
| 1* Membership                        | 300 per |              | 300          | 900           |              |              |              |              | 4,500         |           |            |               |
| b. Honor/Dist Bonus                  |         |              |              |               |              |              |              |              |               |           |            |               |
| c. Member award                      |         |              |              |               |              |              |              |              |               | D         |            |               |
| d. Retention                         |         |              |              |               |              |              |              |              |               | I         |            |               |
| 2 Honor / Dist. Honor                |         |              |              |               |              |              |              |              |               | S         |            |               |
| 3 Now Program                        |         |              |              |               |              |              |              |              |               | B         |            |               |
| Now Bonus                            |         |              |              |               |              |              |              |              |               | A         |            |               |
| 4. PGI                               |         |              |              |               |              |              |              |              |               | N         |            |               |
| 5** Club Building                    | 5,000   |              |              |               |              |              |              |              |               | D         |            |               |
| New Club Bonus                       |         |              |              |               |              |              |              |              |               | E         |            |               |
| 6. NC Partnership                    |         |              |              |               |              |              |              |              |               | D         |            |               |
| 1. Retention 9-31-08                 | 3,000   |              |              |               |              |              |              |              |               |           |            |               |
| 2. Retention 9-31-09                 | 2,000   |              |              |               |              |              |              |              |               |           |            |               |
| 3. Retention 9-31-10                 | 1,000   |              |              |               |              |              |              |              |               |           |            |               |
| 7 Website                            |         |              |              |               |              |              |              |              |               |           |            |               |
| <b>Growth Sub-total</b>              |         | <b>0</b>     | <b>300</b>   | <b>900</b>    | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>4500</b>   | <b>0</b>  | <b>0</b>   |               |
| <b>Activities</b>                    |         |              |              |               |              |              |              |              |               |           |            |               |
| 8* Service                           |         |              |              | 2,000         |              | 2,550        | 1,000        |              | 5,150         | D         |            |               |
| Filing YACS reoort                   | 1,600   |              |              | 800           |              | 800          | 800          |              | 800           | I         |            |               |
| Bonus                                | 1,600   |              |              | 800           |              | 800          | 800          |              | 800           | S         |            |               |
| 9 CPA Books                          |         |              |              |               |              |              |              |              |               | B         |            |               |
| Bonus                                | 500     |              |              |               |              |              |              |              |               | A         |            |               |
| 10 Youth Club Building               |         |              |              |               |              |              |              |              |               | N         |            |               |
| b YCB Bonus                          |         |              |              |               |              |              |              |              |               | D         |            |               |
| c YC support                         |         |              |              |               |              |              |              |              |               | E         |            |               |
| 11 OI Foundation                     |         |              |              |               |              |              |              |              |               | D         |            |               |
| Foundation Bonus                     |         |              |              |               |              |              |              |              |               |           |            |               |
| 12 Scrap Books                       |         |              |              |               |              |              |              |              |               |           |            |               |
| <b>Activities Sub-Total</b>          |         | <b>0</b>     | <b>0</b>     | <b>3,600</b>  | <b>0</b>     | <b>4,150</b> | <b>2,600</b> | <b>0</b>     | <b>2,750</b>  | <b>0</b>  | <b>0</b>   |               |
| <b>Administration</b>                |         |              |              |               |              |              |              |              |               |           |            |               |
| <b>13* Club Reports</b>              |         |              |              |               |              |              |              |              |               |           |            |               |
| Officer Elect 10-10-11               | 600     |              |              | 600           |              |              |              |              | 600           |           |            |               |
| Pres. Pride 10-10-11                 | 600     |              |              |               |              |              |              |              |               |           |            |               |
| Bonus                                | 800     |              |              | 400           |              |              |              |              | 400           |           |            |               |
| <b>14* Financial Obligations</b>     |         |              |              |               |              |              |              |              |               |           |            |               |
| OI Dues                              | 2,000   | 1,000        | 1,500        | 1,500         | 1,500        | 1,500        | 1,500        | 1,500        | 1,500         |           | 500        |               |
| District Dues                        | 1,000   | 500          | 1,000        | 500           | 500          | 1,000        | 1,000        | 500          | 1,000         | 500       |            |               |
| On time Bonus                        | 600     | 200          | 400          | 300           | 100          | 100          | 100          | 300          | 300           | 100       |            |               |
| <b>15* District Meetings</b>         |         |              |              |               |              |              |              |              |               |           |            |               |
| CAC 1 & 2 meetings                   |         |              |              |               |              |              |              |              |               | D         |            |               |
| 1st Quarter Board                    |         | 500          |              |               |              |              |              |              | 1400          | I         |            |               |
| 2nd Quarter Board                    |         |              |              |               |              |              |              |              |               | S         |            |               |
| 3rd Quarter Board                    |         |              | 200          | 1,400         |              |              |              |              | 600           | B         |            |               |
| 1st quarter Zone                     |         |              |              |               |              |              |              |              |               | A         |            |               |
| 2nd quarter Zone                     |         |              |              |               |              |              |              |              |               | N         |            |               |
| 3rd Quarter Zone                     |         |              |              |               |              |              |              |              |               | D         |            |               |
| 4th Quarter Zone                     |         |              |              |               |              |              |              |              |               | E         |            |               |
| District Convention                  |         |              |              |               |              |              |              |              |               | D         |            |               |
| OI Convention                        |         |              |              |               |              |              |              |              |               |           |            |               |
| 16 Visitation                        |         |              |              |               |              |              |              |              | 200           |           |            |               |
| 17 Club Bulletin                     | 2,400   |              |              | 1,800         |              |              | 400          |              | 1,000         |           |            |               |
| 18* LM/PRA/PC/OOTYA                  |         |              |              |               |              |              |              |              |               |           |            | Lt. Gov.      |
| <b>Administration Sub-Total</b>      |         | <b>2,200</b> | <b>3,100</b> | <b>6,500</b>  | <b>2,100</b> | <b>2,600</b> | <b>3,000</b> | <b>2,300</b> | <b>7000</b>   | <b>0</b>  | <b>500</b> | <b>6,013</b>  |
| <b>Grand Total</b>                   |         | <b>2,200</b> | <b>3,400</b> | <b>11,000</b> | <b>2,100</b> | <b>6,750</b> | <b>5,600</b> | <b>2,300</b> | <b>14,250</b> | <b>0</b>  | <b>500</b> | <b>48,100</b> |
| 10-1-10 Membership                   |         | 18           | 13           | 36            | 7            | 13           | 18           | 22           | 56            | 9         | 8          | 200           |
| Current Membership                   |         | 13           | 14           | 38            | 7            | 13           | 11           | 22           | 69            | 0         | 8          | 195           |
| <b>Net Gain / Loss</b>               |         | <b>-5</b>    | <b>1</b>     | <b>2</b>      | <b>0</b>     | <b>0</b>     | <b>-7</b>    | <b>0</b>     | <b>13</b>     | <b>-9</b> | <b>0</b>   | <b>-5</b>     |
| <b>Honor Club Goal*</b>              |         | 4            | 3            | 7             | 1            | 3            | 4            | 4            | 11            | 2         | 2          |               |
| <b>Distinguished Goal (Alt. B)**</b> |         |              |              |               |              |              |              |              |               |           |            |               |

| Zone 4, Lt. Gov.                   | Maximum | Cheney       | East         | Kindship     | Lower         | Lower        | Phila.       | Valley       | World        |          |                 | Zone          |
|------------------------------------|---------|--------------|--------------|--------------|---------------|--------------|--------------|--------------|--------------|----------|-----------------|---------------|
| James Thompson                     | Credits | Universary   | Montco       | Care         | Montco        | Providence   |              | Forge        | Peace        |          |                 | Data          |
| OI Club Number                     |         | 02-366       | 02-125       | 02-362       | 02-184        | 02-144       | 02-195       | 02-310       | 02-355       |          |                 |               |
| 1* Membership                      | 300 per |              | 600          |              | 2,400         | 300          |              | 1,200        |              |          |                 |               |
| b. Honor/Dist Bonus                |         |              |              |              | 6-FOOs        |              |              |              |              |          |                 |               |
| c. Member award                    |         |              |              |              |               |              |              |              |              |          |                 |               |
| d. Retention                       |         |              |              |              |               |              |              |              |              |          |                 |               |
| 2 Honor / Dist. Honor              |         |              |              |              |               |              |              |              |              |          |                 |               |
| 3 Now Program                      |         |              |              |              |               |              |              |              |              |          |                 |               |
| Now Bonus                          |         |              |              |              |               |              |              |              |              |          |                 |               |
| 4. PGI                             |         |              |              |              |               |              |              |              |              |          |                 |               |
| 5** Club Building                  | 5,000   |              |              |              |               |              |              |              |              |          |                 |               |
| New Club Bonus                     |         |              |              |              |               |              |              |              |              |          |                 |               |
| 6. NC Partnership                  |         |              |              |              |               |              |              |              |              |          |                 |               |
| 1. Retention 9-31-08               | 3,000   |              |              |              |               |              |              |              |              |          |                 |               |
| 2. Retention 9-31-09               | 2,000   |              |              |              |               |              |              |              |              |          |                 |               |
| 3. Retention 9-31-10               | 1,000   |              |              |              |               |              |              |              |              |          |                 |               |
| 7 Website                          |         |              |              |              |               |              |              |              |              |          |                 |               |
| <b>Growth Sub-total</b>            |         | <b>0</b>     | <b>600</b>   | <b>0</b>     | <b>2,400</b>  | <b>300</b>   | <b>0</b>     | <b>1200</b>  | <b>0</b>     | <b>0</b> | <b>0</b>        |               |
| <b>Activities</b>                  |         |              |              |              |               |              |              |              |              |          |                 |               |
| 8* Service                         |         |              |              |              | 4,700         | 3,200        |              |              |              |          |                 |               |
| Filing YACS reoort                 | 1,600   |              |              |              | 1,200         | 1,200        |              |              |              |          |                 |               |
| Bonus                              | 1,600   |              |              |              | 800           | 1,200        |              |              |              |          |                 |               |
| 9 CPA Books                        |         |              |              |              |               |              |              |              |              |          |                 |               |
| Bonus                              | 500     |              |              |              |               |              |              |              |              |          |                 |               |
| 10 Youth Club Building             |         |              |              |              |               |              |              |              |              |          |                 |               |
| b YCB Bonus                        |         |              |              |              |               |              |              |              |              |          |                 |               |
| c YC support                       |         |              |              |              |               |              |              |              |              |          |                 |               |
| 11 OI Foundation                   |         |              |              |              |               |              |              |              |              |          |                 |               |
| Foundation Bonus                   |         |              |              |              |               |              |              |              |              |          |                 |               |
| 12 Scrap Books                     |         |              |              |              |               |              |              |              |              |          |                 |               |
| <b>Activities Sub-Total</b>        |         | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>6,700</b>  | <b>5600</b>  | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>0</b> | <b>0</b>        |               |
| <b>Administration</b>              |         |              |              |              |               |              |              |              |              |          |                 |               |
| <b>13* Club Reports</b>            |         |              |              |              |               |              |              |              |              |          |                 |               |
| Officer Elect 10-10-11             | 600     |              |              |              | 600           |              |              |              |              |          |                 |               |
| Pres. Pride 10-10-11               | 600     |              |              |              |               |              |              |              |              |          |                 |               |
| Bonus                              | 800     |              |              |              | 400           |              |              |              |              |          |                 |               |
| <b>14* Financial Obligations</b>   |         |              |              |              |               |              |              |              |              |          |                 |               |
| OI Dues                            | 2,000   | 1,000        | 1,000        | 1,000        | 1,500         | 1,500        | 1,500        | 1,500        | 1,500        |          |                 |               |
| District Dues                      | 1,000   | 500          | 500          | 500          | 1,000         | 1,000        | 500          | 1,000        | 1,000        |          |                 |               |
| On time Bonus                      | 600     | 100          | 100          | 100          | 500           | 400          | 400          | 400          | 400          |          |                 |               |
| <b>15* District Meetings</b>       |         |              |              |              |               |              |              |              |              |          |                 |               |
| CAC 1 & 2 meetings                 |         |              |              |              |               |              |              |              |              |          |                 |               |
| 1st Quarter Board                  |         |              | 700          |              | 1,800         |              |              |              |              |          |                 |               |
| 2nd Quarter Board                  |         |              |              |              |               |              |              |              |              |          |                 |               |
| 3rd Quarter Board                  |         |              |              |              | 1,500         | 500          |              |              |              |          |                 |               |
| 1st quarter Zone                   |         |              |              |              |               |              |              |              |              |          |                 |               |
| 2nd quarter Zone                   |         |              |              |              |               |              |              |              |              |          |                 |               |
| 3rd Quarter Zone                   |         |              |              |              |               |              |              |              |              |          |                 |               |
| 4th Quarter Zone                   |         |              |              |              |               |              |              |              |              |          |                 |               |
| District Convention                |         |              |              |              |               |              |              |              |              |          |                 |               |
| OI Convention                      |         |              |              |              |               |              |              |              |              |          |                 |               |
| 16 Visitation                      |         |              |              |              | 850           |              |              |              |              |          |                 |               |
| 17 Club Bulletin                   | 2,400   |              | 1,600        |              | 400           |              | 200          |              |              |          |                 |               |
| 18* LM/PRA/PC/OOTYA                |         |              |              |              |               |              |              |              |              |          |                 |               |
| <b>Administration Sub-Total</b>    |         | <b>1,600</b> | <b>3,900</b> | <b>1,600</b> | <b>8,550</b>  | <b>3,400</b> | <b>2,600</b> | <b>2,900</b> | <b>2,900</b> | <b>0</b> | <b>Lt. Gov.</b> | <b>5,531</b>  |
| <b>Grand Total</b>                 |         | <b>1,600</b> | <b>4,500</b> | <b>1,600</b> | <b>17,650</b> | <b>9,300</b> | <b>2,600</b> | <b>4,100</b> | <b>2,900</b> | <b>0</b> | <b>Total</b>    | <b>44,250</b> |
| 10-1-10 Membership                 |         | 1            | 18           | 1            | 51            | 26           | 30           | 38           | 2            |          |                 | 167           |
| Current Membership                 |         | 1            | 18           | 1            | 50            | 22           | 28           | 38           | 2            |          |                 | 160           |
| <b>Net Gain / Loss</b>             |         | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>-1</b>     | <b>-4</b>    | <b>-2</b>    | <b>0</b>     | <b>0</b>     |          |                 | <b>-7</b>     |
| <b>Honor Club Goal*</b>            |         | 0            | 4            | 0            | 10            | 5            | 6            | 8            | 0            |          |                 |               |
| <b>stinguished Goal (Alt. B)**</b> |         |              |              |              |               |              |              |              |              |          |                 |               |

| Zone 5, Lt. Gov.                     | Max     | Berkshire    | Berks      | Boyetown      | Daniel        | Fleetwood    | Keep Ball | Kutztown      | Olley        | Pottstown | Spring-      | Zone          |
|--------------------------------------|---------|--------------|------------|---------------|---------------|--------------|-----------|---------------|--------------|-----------|--------------|---------------|
|                                      | Credits |              | Lehigh     |               | Boone         |              | Rolling   |               | Valley       |           | lawn         | Data          |
| OI Club number                       |         | 02-356       | 02-005     | 02-030        | 02-068        | 02-003       | 02-368    | 02-168        | 02-372       | 02-250    | 02-155       |               |
| 1* Membership                        | 300 per |              |            | 12,900        | 2,100         |              |           | 1,500         |              |           |              |               |
| b. Honor/Dist Bonus                  |         |              |            |               | 2-FOO         |              |           |               |              |           |              |               |
| c. Member award                      |         |              |            |               |               |              | R         |               |              | D         |              |               |
| d. Retention                         |         |              |            |               |               |              | E         |               |              | I         |              |               |
| 2 Honor / Dist. Honor                |         |              |            |               |               |              | V         |               |              | S         |              |               |
| 3 Now Program                        |         |              |            |               |               |              | O         |               |              | B         |              |               |
| Now Bonus                            |         |              |            |               |               |              | K         |               |              | A         |              |               |
| 4. PGI                               |         |              |            |               |               |              | E         |               |              | N         |              |               |
| 5** Club Building                    | 5,000   |              |            |               |               |              | D         |               |              | D         |              |               |
| New Club Bonus                       |         |              |            |               |               |              |           |               |              | E         |              |               |
| 6. NC Partnership                    |         |              |            |               |               |              |           |               |              | D         |              |               |
| 1. Retention 9-31-08                 | 3,000   |              |            |               |               |              |           |               |              |           |              |               |
| 2. Retention 9-31-09                 | 2,000   |              |            |               |               |              |           |               |              |           |              |               |
| 3. Retention 9-31-10                 | 1,000   |              |            |               |               |              |           |               |              |           |              |               |
| 7 Website                            |         |              |            |               |               |              |           |               |              |           |              |               |
| <b>Growth Sub-total</b>              |         | <b>0</b>     | <b>0</b>   | <b>12,900</b> | <b>2,100</b>  | <b>0</b>     | <b>0</b>  | <b>1,500</b>  | <b>0</b>     | <b>0</b>  | <b>0</b>     |               |
| <b>Activities</b>                    |         |              |            |               |               |              |           |               |              |           |              |               |
| 8* Service                           |         |              |            | 3,100         | 4,300         |              |           | 3,500         |              | D         |              |               |
| Filing YACS reort                    | 1,600   |              |            | 1,200         | 1,200         |              | R         | 800           |              | I         |              |               |
| Bonus                                | 1,600   |              |            | 1,200         | 1,200         |              | E         | 400           |              | S         |              |               |
| 9 CPA Books                          |         |              |            |               |               |              | V         |               |              | B         |              |               |
| Bonus                                | 500     |              |            |               |               |              | O         |               |              | A         |              |               |
| 10 Youth Club Building               |         |              |            |               |               |              | K         |               |              | N         |              |               |
| b YCB Bonus                          |         |              |            |               |               |              | E         |               |              | D         |              |               |
| c YC support                         |         |              |            |               |               |              | D         |               |              | E         |              |               |
| 11 OI Foundation                     |         |              |            |               |               |              |           |               |              | D         |              |               |
| Foundation Bonus                     |         |              |            |               |               |              |           |               |              |           |              |               |
| 12 Scrap Books                       |         |              |            |               |               |              |           |               |              |           |              |               |
| <b>Activities Sub-Total</b>          |         | <b>0</b>     | <b>0</b>   | <b>5,500</b>  | <b>6,700</b>  | <b>0</b>     | <b>0</b>  | <b>4,700</b>  | <b>0</b>     | <b>0</b>  | <b>0</b>     |               |
| <b>Administration</b>                |         |              |            |               |               |              |           |               |              |           |              |               |
| <b>13* Club Reports</b>              |         |              |            |               |               |              |           |               |              |           |              |               |
| Officer Elect 10-10-11               | 600     |              |            | 600           | 600           |              |           | 600           |              |           | 600          |               |
| Pres. Pride 10-10-11                 | 600     |              |            |               |               |              |           |               |              |           |              |               |
| Bonus                                | 800     |              |            | 400           | 400           |              |           | 400           |              |           | 400          |               |
| <b>14* Financial Obligations</b>     |         |              |            |               |               |              |           |               |              |           |              |               |
| OI Dues                              | 2,000   | 1,500        |            | 1,500         | 1,500         | 1,500        | 1,000     | 1,500         | 1,000        | 1,000     | 1,000        |               |
| District Dues                        | 1,000   | 500          | 500        | 1,000         | 1,000         |              |           | 1,000         | 500          |           | 1,000        |               |
| On time Bonus                        | 600     | 100          | 100        | 500           | 500           | 200          | 100       | 400           | 300          | 100       | 400          |               |
| <b>15* District Meetings</b>         |         |              |            |               |               |              |           |               |              |           |              |               |
| CAC 1 & 2 meetings                   |         |              |            |               |               |              |           |               |              |           |              |               |
| 1st Quarter Board                    |         |              |            | 200           | 1,800         |              | 500       |               | 1,700        | 500       | 1,500        |               |
| 2nd Quarter Board                    |         |              |            |               |               |              |           |               |              | D         |              |               |
| 3rd Quarter Board                    |         |              |            | 700           | 1,100         |              | R         | 700           | 500          | I         | 500          |               |
| 1st quarter Zone                     |         |              |            | 700           | 1,200         |              | E         |               | 1,000        | S         | 500          |               |
| 2nd quarter Zone                     |         |              |            |               |               |              | V         |               |              | B         |              |               |
| 3rd Quarter Zone                     |         |              |            |               |               |              | O         |               |              | A         |              |               |
| 4th Quarter Zone                     |         |              |            |               |               |              | K         |               |              | N         |              |               |
| District Convention                  |         |              |            |               |               |              | E         |               |              | D         |              |               |
| OI Convention                        |         |              |            |               |               |              | D         |               |              | E         |              |               |
| 16 Visitation                        |         |              |            |               |               |              |           |               |              | D         |              |               |
| 17 Club Bulletin                     | 2,400   | 1,600        |            | 1,800         |               |              |           | 1,200         |              |           |              |               |
| 18* LM/PRA/PC/OOTYA                  |         |              |            |               |               |              |           |               |              |           |              | Lt. Gov.      |
| <b>Administration Sub-Total</b>      |         | <b>3,700</b> | <b>600</b> | <b>7,400</b>  | <b>8,100</b>  | <b>1,700</b> | <b>0</b>  | <b>5,800</b>  | <b>5,000</b> | <b>0</b>  | <b>5,900</b> | <b>8,950</b>  |
| <b>Grand Total</b>                   |         | <b>3,700</b> | <b>600</b> | <b>25,800</b> | <b>16,900</b> | <b>1,700</b> | <b>0</b>  | <b>12,000</b> | <b>5,000</b> | <b>0</b>  | <b>5,900</b> | <b>71,600</b> |
| 10-1-10 Membership                   |         | 16           | 26         | 173           | 41            | 17           | 4         | 98            | 15           | 8         | 13           | 411           |
| Current Membership                   |         | 16           | 26         | 169           | 42            | 16           | 0         | 96            | 9            | 0         | 13           | 387           |
| <b>Net Gain / Loss</b>               |         | <b>0</b>     | <b>0</b>   | <b>-4</b>     | <b>1</b>      | <b>-1</b>    | <b>-4</b> | <b>-2</b>     | <b>-6</b>    | <b>-8</b> | <b>0</b>     | <b>-24</b>    |
| <b>Honor Club Goal*</b>              |         | <b>3</b>     | <b>5</b>   | <b>35</b>     | <b>8</b>      | <b>3</b>     | <b>1</b>  | <b>20</b>     | <b>3</b>     | <b>2</b>  | <b>3</b>     |               |
| <b>Distinguished Goal (Alt. B)**</b> |         |              |            |               |               |              |           |               |              |           |              |               |

| Zone 6, Lt.Gov.                      | Max     | Dallastown | East          | Elizabeth-   | First         | Gettys-      | Hunnels-      | Lancaster     | Penn State   |                 | Zone          |
|--------------------------------------|---------|------------|---------------|--------------|---------------|--------------|---------------|---------------|--------------|-----------------|---------------|
| Tom McGlynn                          | Credits | Red Lion   | York          | town         | Capital       | berg         | town          |               | York         |                 | Data          |
| OI Club number                       |         | 02-285     | 02-100        | 02-107       | 02-342        | 02-130       | 02-147        | 02-170        | 02-369       |                 |               |
| 1* Membership                        | 300 per |            | 900           | 900          |               | 300          | 300           | 300           | 600          |                 |               |
| b. Honor/Dist Bonus                  |         |            |               |              |               |              |               |               |              |                 |               |
| c. Member award                      |         | D          |               |              |               |              |               |               |              |                 |               |
| d. Retention                         |         | I          |               |              |               |              |               |               |              |                 |               |
| 2 Honor / Dist. Honor                |         | S          |               |              |               |              |               |               |              |                 |               |
| 3 Now Program                        |         | B          | 500           |              |               |              |               |               |              |                 |               |
| Now Bonus                            |         | A          | 300           |              |               |              |               |               |              |                 |               |
| 4. PGI                               |         | N          | 400           |              |               |              |               |               |              |                 |               |
| 5** Club Building                    | 5,000   | D          |               |              |               |              |               |               |              |                 |               |
| New Club Bonus                       |         | E          |               |              |               |              |               |               |              |                 |               |
| 6. NC Partnership                    |         | D          |               |              |               |              |               |               |              |                 |               |
| 1. Retention 9-31-08                 | 3,000   |            |               |              |               |              |               |               |              |                 |               |
| 2. Retention 9-31-09                 | 2,000   |            |               |              |               |              |               |               |              |                 |               |
| 3. Retention 9-31-10                 | 1,000   |            |               |              |               |              |               |               |              |                 |               |
| 7 Website                            |         |            |               |              |               |              |               |               |              |                 |               |
| <b>Growth Sub-total</b>              |         | <b>0</b>   | <b>2,100</b>  | <b>900</b>   | <b>0</b>      | <b>300</b>   | <b>300</b>    | <b>300</b>    | <b>600</b>   |                 |               |
| <b>Activities</b>                    |         |            |               |              |               |              |               |               |              |                 |               |
| 8* Service                           |         | D          | 3,200         | 1,000        | 2,850         | 1,700        | 2,300         | 5,200         | 400          |                 |               |
| Filing YACS reort                    | 1,600   | I          | 1,200         | 800          | 1,200         | 800          | 1,200         | 1,200         | 800          |                 |               |
| Bonus                                | 1,600   | S          | 1,200         | 800          | 1,200         | 400          | 1,200         | 1,200         | 800          |                 |               |
| 9 CPA Books                          |         | B          |               |              |               |              |               |               |              |                 |               |
| Bonus                                | 500     | A          |               |              |               |              |               |               |              |                 |               |
| 10 Youth Club Building               |         | N          |               |              |               |              |               |               |              |                 |               |
| b YCB Bonus                          |         | D          |               |              |               |              |               |               |              | 1               |               |
| c YC support                         |         | E          |               |              |               |              |               |               |              |                 |               |
| 11 OI Foundation                     |         | D          |               |              |               |              |               |               |              |                 |               |
| Foundation Bonus                     |         |            |               |              |               |              |               |               |              |                 |               |
| 12 Scrap Books                       |         |            |               |              |               |              |               |               |              |                 |               |
| <b>Activities Sub-Total</b>          |         | <b>0</b>   | <b>5,600</b>  | <b>2,600</b> | <b>5,250</b>  | <b>2,900</b> | <b>4,700</b>  | <b>7,600</b>  | <b>2,000</b> |                 |               |
| <b>Administration</b>                |         |            |               |              |               |              |               |               |              |                 |               |
| <b>13* Club Reports</b>              |         |            |               |              |               |              |               |               |              |                 |               |
| Officer Elect 10-10-11               | 600     |            |               | 600          | 600           | 600          | 600           | 600           | 600          |                 |               |
| Pres. Pride 10-10-11                 | 600     | D          |               |              |               |              |               |               |              |                 |               |
| Bonus                                | 800     | I          |               | 400          | 400           | 400          | 400           | 400           | 400          |                 |               |
| <b>14* Financial Obligations</b>     |         | S          |               |              |               |              |               |               |              |                 |               |
| OI Dues                              | 2,000   | B          | 1,500         | 1,500        | 1,500         | 1,500        | 1,500         | 1,500         |              |                 |               |
| District Dues                        | 1,000   | A          | 1,000         | 500          | 1,000         | 1,000        | 1,000         | 1,000         | 500          |                 |               |
| On time Bonus                        | 600     | N          | 500           | 400          | 500           | 500          | 500           | 500           |              |                 |               |
| <b>15* District Meetings</b>         |         | A          |               |              |               |              |               |               |              |                 |               |
| CAC 1 & 2 meetings                   |         | E          |               |              |               |              |               |               |              |                 |               |
| 1st Quarter Board                    |         | D          | 1,800         |              | 1,700         |              |               | 1,500         |              |                 |               |
| 2nd Quarter Board                    |         |            |               |              |               |              |               |               |              |                 |               |
| 3rd Quarter Board                    |         |            | 1,800         |              | 1,000         |              | 700           | 1,000         |              |                 |               |
| 1st quarter Zone                     |         |            | 3,000         | 700          | 1,000         | 1,400        | 500           | 1,600         |              |                 |               |
| 2nd quarter Zone                     |         |            |               |              |               |              |               |               |              |                 |               |
| 3rd Quarter Zone                     |         |            |               |              |               |              |               |               |              |                 |               |
| 4th Quarter Zone                     |         |            |               |              |               |              |               |               |              |                 |               |
| District Convention                  |         |            |               |              |               |              |               |               |              |                 |               |
| OI Convention                        |         |            |               |              |               |              |               |               |              |                 |               |
| 16 Visitation                        |         |            |               |              |               |              |               | 500           |              |                 |               |
| 17 Club Bulletin                     | 2,400   |            | 2,000         |              | 600           |              |               | 1,600         |              |                 |               |
| 18* LM/PRA/PC/OOTYA                  |         |            |               |              |               |              |               |               |              |                 |               |
| <b>Administration Sub-Total</b>      |         | <b>0</b>   | <b>11,600</b> | <b>4,100</b> | <b>8,300</b>  | <b>5,400</b> | <b>5,200</b>  | <b>10,200</b> | <b>1,500</b> | <b>Lt. Gov.</b> | <b>11,636</b> |
| <b>Grand Total</b>                   |         | <b>0</b>   | <b>19,300</b> | <b>7,600</b> | <b>13,550</b> | <b>8,600</b> | <b>10,200</b> | <b>18,100</b> | <b>4,100</b> | <b>Total</b>    | <b>81,450</b> |
| 10-1-10 Membership                   |         | 10         | 48            | 30           | 16            | 43           | 33            | 41            | 8            |                 | 229           |
| Current Membership                   |         | 0          | 47            | 31           | 16            | 39           | 29            | 36            | 8            |                 | 206           |
| <b>Net Gain Loss</b>                 |         | <b>-10</b> | <b>-1</b>     | <b>1</b>     | <b>0</b>      | <b>-4</b>    | <b>-4</b>     | <b>-5</b>     | <b>0</b>     |                 | <b>-23</b>    |
| <b>Honor Club Goal*</b>              |         |            | 10            | 6            | 3             | 9            | 7             | 8             | 2            |                 |               |
| <b>Distinguished Goal (Alt. B)**</b> |         |            |               |              |               |              |               |               |              |                 |               |

| Zone 7, Lt. Gov.                     |         | Allegheny     | California   | Indiana      | Mercer       | Pittsburgh   |          |          |          |          |          | Zone                  |
|--------------------------------------|---------|---------------|--------------|--------------|--------------|--------------|----------|----------|----------|----------|----------|-----------------------|
| Lester McMackin                      | Credits | Valley        | Area         |              |              | North        |          |          |          |          |          | Data                  |
| OI Club number                       |         | 02-001        | 02-357       | 02-149       | 02-192       | 02-247       |          |          |          |          |          |                       |
| 1* Membership                        | 300 per |               |              | 600          |              | 600          |          |          |          |          |          |                       |
| b. Honor/Dist Bonus                  |         |               |              |              |              |              |          |          |          |          |          |                       |
| c. Member award                      |         |               |              |              |              |              |          |          |          |          |          |                       |
| d. Retention                         |         |               |              |              |              |              |          |          |          |          |          |                       |
| 2 Honor / Dist. Honor                |         |               |              |              |              |              |          |          |          |          |          |                       |
| 3 Now Program                        |         |               |              |              |              |              |          |          |          |          |          |                       |
| Now Bonus                            |         |               |              |              |              |              |          |          |          |          |          |                       |
| 4. PGI                               |         |               |              |              |              |              |          |          |          |          |          |                       |
| 5** Club Building                    | 5,000   |               |              |              |              |              |          |          |          |          |          |                       |
| New Club Bonus                       |         |               |              |              |              |              |          |          |          |          |          |                       |
| 6. NC Partnership                    |         |               |              |              |              |              |          |          |          |          |          |                       |
| 1. Retention 9-31-08                 | 3,000   |               |              |              |              |              |          |          |          |          |          |                       |
| 2. Retention 9-31-09                 | 2,000   |               |              |              |              |              |          |          |          |          |          |                       |
| 3. Retention 9-31-10                 | 1,000   |               |              |              |              |              |          |          |          |          |          |                       |
| 7 Website                            |         |               |              |              |              |              |          |          |          |          |          |                       |
| <b>Growth Sub-total</b>              |         | <b>0</b>      | <b>0</b>     | <b>600</b>   | <b>0</b>     | <b>600</b>   | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |                       |
| <b>Activities</b>                    |         |               |              |              |              |              |          |          |          |          |          |                       |
| 8* Service                           |         | 3,600         |              |              |              | 2,500        |          |          |          |          |          |                       |
| Filing YACS reort                    | 1,600   | 1,600         |              |              |              |              |          |          |          |          |          |                       |
| Bonus                                | 1,600   | 800           |              |              |              |              |          |          |          |          |          |                       |
| 9 CPA Books                          |         |               |              |              |              |              |          |          |          |          |          |                       |
| Bonus                                | 500     |               |              |              |              |              |          |          |          |          |          |                       |
| 10 Youth Club Building               |         |               |              |              |              |              |          |          |          |          |          |                       |
| b YCB Bonus                          |         |               |              |              |              |              |          |          |          |          |          |                       |
| c YC support                         |         |               |              |              |              |              |          |          |          |          |          |                       |
| 11 OI Foundation                     |         |               |              |              |              |              |          |          |          |          |          |                       |
| Foundation Bonus                     |         |               |              |              |              |              |          |          |          |          |          |                       |
| 12 Scrap Books                       |         |               |              |              |              |              |          |          |          |          |          |                       |
| <b>Activities Sub-Total</b>          |         | <b>6,000</b>  | <b>0</b>     | <b>0</b>     | <b>0</b>     | <b>2,500</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> | <b>0</b> |                       |
| <b>Administration</b>                |         |               |              |              |              |              |          |          |          |          |          |                       |
| <b>13* Club Reports</b>              |         |               |              |              |              |              |          |          |          |          |          |                       |
| Officer Elect 10-10-11               | 600     |               |              |              |              |              |          |          |          |          |          |                       |
| Pres. Pride 10-10-11                 | 600     |               |              |              |              |              |          |          |          |          |          |                       |
| Bonus                                | 800     |               |              |              |              |              |          |          |          |          |          |                       |
| <b>14* Financial Obligations</b>     |         |               |              |              |              |              |          |          |          |          |          |                       |
| OI Dues                              | 2,000   | 1,500         | 1,500        | 1,500        | 1,500        | 1,500        |          |          |          |          |          |                       |
| District Dues                        | 1,000   | 1,000         | 1,000        | 1,000        | 1,000        | 1,000        |          |          |          |          |          |                       |
| On time Bonus                        | 600     | 500           | 400          | 500          | 400          | 500          |          |          |          |          |          |                       |
| <b>15* District Meetings</b>         |         |               |              |              |              |              |          |          |          |          |          |                       |
| CAC 1 & 2 meetings                   |         |               |              |              |              |              |          |          |          |          |          |                       |
| 1st Quarter Board                    |         |               |              |              |              |              |          |          |          |          |          |                       |
| 2nd Quarter Board                    |         |               |              |              |              |              |          |          |          |          |          |                       |
| 3rd Quarter Board                    |         | 3,000         |              |              |              | 500          |          |          |          |          |          |                       |
| 1st quarter Zone                     |         |               |              |              |              |              |          |          |          |          |          |                       |
| 2nd quarter Zone                     |         |               |              |              |              |              |          |          |          |          |          |                       |
| 3rd Quarter Zone                     |         |               |              |              |              |              |          |          |          |          |          |                       |
| 4th Quarter Zone                     |         |               |              |              |              |              |          |          |          |          |          |                       |
| District Convention                  |         |               |              |              |              |              |          |          |          |          |          |                       |
| OI Convention                        |         |               |              |              |              |              |          |          |          |          |          |                       |
| 16 Visitation                        |         |               |              |              |              |              |          |          |          |          |          |                       |
| 17 Club Bulletin                     | 2,400   | 800           |              |              |              |              |          |          |          |          |          |                       |
| 18* LM/PRA/PC/OOTYA                  |         |               |              |              |              |              |          |          |          |          |          |                       |
| <b>Administration Sub-Total</b>      |         | <b>6,800</b>  | <b>2,900</b> | <b>3,000</b> | <b>2,900</b> | <b>3,500</b> |          |          |          |          |          | <b>Lt. Gov. 5,760</b> |
| <b>Grand Total</b>                   |         | <b>12,800</b> | <b>2,900</b> | <b>3,600</b> | <b>2,900</b> | <b>6,600</b> |          |          |          |          |          | <b>Total 28,800</b>   |
| 10-1-10 Membership                   |         | 27            | 12           | 37           | 19           | 19           |          |          |          |          |          | 114                   |
| Current Membership                   |         | 27            | 8            | 38           | 17           | 19           |          |          |          |          |          | 109                   |
| <b>Net Gain Loss</b>                 |         | <b>0</b>      | <b>-4</b>    | <b>1</b>     | <b>-2</b>    | <b>0</b>     |          |          |          |          |          | <b>-5</b>             |
| <b>Honor Club Goal*</b>              |         | <b>5</b>      | <b>2</b>     | <b>7</b>     | <b>4</b>     | <b>4</b>     |          |          |          |          |          |                       |
| <b>Distinguished Goal (Alt. B)**</b> |         |               |              |              |              |              |          |          |          |          |          |                       |

| Zone Standings |                       |               | Zone Standings |                       |               | Zone Standings |                       |               |
|----------------|-----------------------|---------------|----------------|-----------------------|---------------|----------------|-----------------------|---------------|
| Rank           | Club                  | Total Credits | Rank           | Club                  | Total Credits | Rank           | Club                  | Total Credits |
| 1              | Boyertown             | 25,800        | 29             | Freehold Sunrise      | 4,300         | 56             | Westfield             | 1,200         |
| 2              | East York             | 19,300        | 30             | Passaic               | 4,200         | 57             | Hillsborough          | 1,100         |
| 3              | Lancaster             | 18,100        | 30             | Valley Forge          | 4,100         | 58             | Berks Lehigh Bike     | 600           |
| 4              | Lower Montco          | 17,650        | 30             | Penn State, York      | 4,100         | 59             | S. Toms River         | 500           |
| 5              | Daniel Boone          | 16,900        | 32             | Kearny                | 4,000         | 59             | Wilmington            | 500           |
| 6              | Freehold Noon         | 15,800        | 33             | Brick                 | 3,900         |                | Dallastown / Red Lion | Disband       |
| 7              | Rosetree Media        | 14,250        | 34             | Berkshire             | 3,700         |                | Keep Ball             | Revoked       |
| 8              | First Capital         | 13,550        | 35             | Watchung              | 3,600         |                | Pottstown             | Disband       |
| 9              | Allegheny Valley      | 12,800        | 35             | Indiana               | 3,600         |                | West Chester          | Disband       |
| 10             | Kutztown              | 12,000        | 37             | Bergenfield           | 3,400         |                |                       |               |
| 11             | Havertown             | 11,000        | 37             | Goshen                | 3,400         |                |                       |               |
| 12             | Hummelstown           | 10,200        | 39             | Kinnelon/Butler       | 3,300         |                |                       |               |
| 13             | Lower Providence      | 9,300         | 40             | Emmaus                | 3,000         |                |                       |               |
| 13             | Allentown             | 8,800         | 41             | Clifton               | 2,900         |                |                       |               |
| 15             | Gettysburg            | 8,600         | 41             | World Peace           | 2,900         |                |                       |               |
| 16             | W. Hudson / S. Bergen | 8,350         | 41             | California            | 2,900         |                |                       |               |
| 17             | Elizabethtown         | 7,600         | 41             | Mercer                | 2,900         |                |                       |               |
| 18             | Freehold              | 7,000         | 45             | Township Lower        | 2,700         |                |                       |               |
| 19             | Marple / Newtown      | 6,750         | 46             | Philadelphia          | 2,600         |                |                       |               |
| 20             | Pittsburg North       | 6,600         | 47             | Wildwoods             | 2,300         |                |                       |               |
| 21             | N. Plainfield         | 6,100         | 48             | Rosemont              | 2,300         |                |                       |               |
| 22             | Spring Lawn           | 5,900         | 49             | Belleville            | 2,200         |                |                       |               |
| 23             | Ridley / Interboro    | 5,600         | 49             | Chester / S. Chester  | 2,200         |                |                       |               |
| 24             | Barnagat              | 5,400         | 51             | Lower Delco           | 2,100         |                |                       |               |
| 25             | Howell                | 5,300         | 52             | Monroe / S. Brunswick | 1,700         |                |                       |               |
| 26             | Oley Valley           | 5,000         | 52             | Fleetwood             | 1,700         |                |                       |               |
| 27             | Stroudsburg           | 4,950         | 54             | Cheyney               | 1,600         |                |                       |               |
| 27             | East Montco           | 4,500         | 54             | Kindship Care         | 1,600         |                |                       |               |

| Top Ten New Membership |                |               | Top Ten Activities |                  |               | Top Ten Admistration |                  |               |
|------------------------|----------------|---------------|--------------------|------------------|---------------|----------------------|------------------|---------------|
| Rank                   | Club           | Total Credits | Rank               | Club             | Total Credits | Rank                 | Club             | Total Credits |
| 1                      | Boyertown      | 12,900        | 1                  | Lancaster        | 7,600         | 1                    | East York        | 11,600        |
| 2                      | Rosetree Media | 4,500         | 2                  | Freehold Noon    | 7400          | 2                    | Lancaster        | 10,200        |
| 3                      | Lower Montco   | 2,400         | 3                  | Lower Montco     | 6,700         | 3                    | Lower Montco     | 8,550         |
| 4                      | Daniel Boone   | 2,100         | 4                  | Daniel Boone     | 6,700         | 4                    | First Capital    | 8,300         |
| 5                      | East York      | 2,100         | 5                  | Allegheny Valley | 6,000         | 5                    | Daniel Boone     | 8,100         |
| 6                      | Kutztown       | 1,500         | 6                  | East York        | 5,600         | 5                    | Freehold Noon    | 7,800         |
| 7                      | N. Plainfield  | 1,200         | 7                  | Lower Providence | 5,600         | 7                    | Boyertown        | 7,400         |
| 8                      | Valley Forge   | 1200          | 8                  | Boyertown        | 5,500         | 8                    | Rosetree Media   | 7,000         |
| 9                      | Barnagat       | 900           | 9                  | First Capital    | 5,250         | 9                    | Freehold         | 7,000         |
| 10                     | Passaic        | 900           | 10                 | Kutztown         | 4,700         | 10                   | Allegheny Valley | 6,800         |

| Rank | Lt. Governor      | Average |
|------|-------------------|---------|
| 1    | Thomas McGlynn 6  | 11,636  |
| 2    | 5                 | 8,950   |
| 3    | Eugene Riordan 3  | 6,013   |
| 4    | Lester McMackin 7 | 5,760   |
| 5    | James Thompson 4  | 5,531   |
| 6    | Carole Robinson 1 | 5,244   |
| 7    | Scott Pinheiro 2  | 3,920   |

**Totals as of  
July 15, 2011**

| District Leader<br>Boyertown |               |
|------------------------------|---------------|
| Membership                   | 12,900        |
| Service                      | 5,500         |
| Administrative               | 7,400         |
| <b>Total</b>                 | <b>25,800</b> |